

# Maintaining ZRG Partners' Exit Velocity

## Context

ZRG Partners has been called the most rapidly growing global executive search firm. As they have acquired and hired hard drivers who deliver excellent top line revenue, they have experienced challenges in the way these high performers treat colleagues and reports, threatening the alignment, productivity and retention needed for exit velocity.

### Client Task

Maintain top biller volume and increase executive function, decrease distracting drama, and retain top talent.

### RKE Solution

RKE tailored our Leadership 360 to match ZRG cultural values and the skills required of executives in professional services.

RKE combines data from 360s and assessments with executive coaching to form new habits in top performers.

### Client Results

All coachee peers report improvements in their behavior.

The firm has retained the top performers it wishes to retain as it positions itself for an exit.

### The RKE Difference



**Real-World Tested**



**Data-Driven**



**Best Team On the Field**

## Testimonial

"The RKE team has been invaluable in helping us develop our top leaders and client-facing team... We can attribute over \$10 million in annual revenues to RKE's work."

Larry Hartmann, CEO

